

Saint Joseph's University Hawk Fund: 0.27% YTD

S&P 500: -0.38% YTD

Total Market Value	\$250,702	Beta	1.02
Total Cash	\$4,578	Forward PE	21.19
Total Value	\$255,280	Return on Capital %	13.74

The Saint Joseph's University Hawk Fund is managed by students currently enrolled in FIN 401. All investment decisions are made at the discretion of current FIN 401 students.

As of: 05/06/2018



Wealth (Invested \$100 at 12/31/2003)



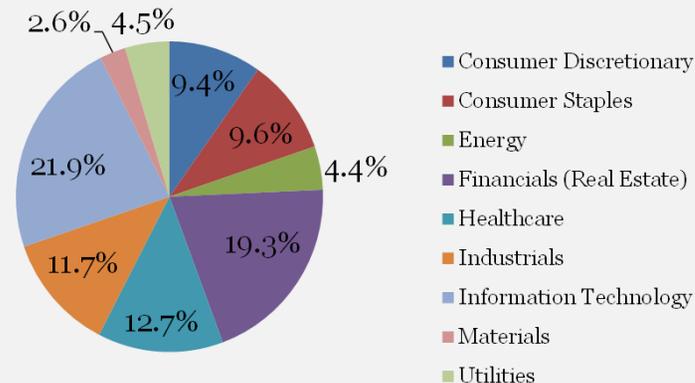
Top 10 Holdings

<u>Company</u>	<u>% Invested</u>
Visa Inc. Class A	3.16%
Arista Networks, Inc.	2.88%
American Tower Corporation	2.72%
Intuitive Surgical, Inc.	2.71%
Cigna Corporation	2.68%
Graco Inc.	2.65%
Southwest Airlines Co.	2.58%
Apple Inc.	2.52%
Monster Beverage Corporation	2.48%
Chubb Limited	2.34%

Top Performance by Sector

<u>Sector</u>	<u>Company</u>	<u>Return</u>
Consumer Discretionary	Netflix, Inc.	66.75%
Consumer Staples	MGP Ingredients, Inc.	11.32%
Energy	ConocoPhillips	21.81%
Financials	E*TRADE Financial Corporation	24.01%
Healthcare	Intuitive Surgical, Inc.	26.16%
Industrials	Exponent, Inc.	23.49%
Information Technology	Adobe Systems Incorporated	30.40%
Materials	Simpson Manufacturing Co., Inc.	2.67%
Utilities	Avangrid, Inc.	7.28%

Sector Allocation



Year to Date Performance

Portfolio as of 05/06/2018

Name	Ticker	Beginning Date	Beginning Price	Number of Shares	Beginning Value	Current Prices	Current Market Value	Gain (Loss)	Return	% of Portfolio	% of SPX	% Over (Under) SPX
Consumer Discretionary										9.4%	12.1%	-2.7%
Alibaba Group Holding Ltd. Sponsored ADR	BABA	12/29/17	\$172	21	\$3,621	\$189	\$3,967	\$346	9.5%	1.6%		
AutoNation, Inc.	AN	12/29/17	\$51	35	\$1,797	\$47	\$1,660	-\$137	-7.6%	0.7%		
Callaway Golf Company	ELY	12/29/17	\$14	110	\$1,532	\$17	\$1,899	\$366	23.9%	0.7%		
LGI Homes, Inc.	LGIH	12/29/17	\$75	52	\$3,902	\$73	\$3,808	-\$94	-2.4%	1.5%		
Lithia Motors, Inc. Class A	LAD	12/29/17	\$114	20	\$2,272	\$96	\$1,915	-\$357	-15.7%	0.8%		
Netflix, Inc.	NFLX	12/29/17	\$192	7	\$1,344	\$320	\$2,241	\$897	66.7%	0.9%		
NIKE, Inc. Class B	NKE	12/29/17	\$63	40	\$2,502	\$68	\$2,724	\$222	8.9%	1.1%		
Starbucks Corporation	SBUX	12/29/17	\$57	65	\$3,733	\$58	\$3,749	\$16	0.4%	1.5%		
Walt Disney Company	DIS	12/29/17	\$108	20	\$2,150	\$101	\$2,023	-\$127	-5.9%	0.8%		
Consumer Staples										9.6%	8.1%	1.5%
Coca-Cola Company	KO	12/29/17	\$46	40	\$1,835	\$42	\$1,694	-\$141	-7.7%	0.7%		
Constellation Brands, Inc. Class A	STZ	12/29/17	\$229	15	\$3,429	\$221	\$3,319	-\$109	-3.2%	1.3%		
CVS Health Corporation	CVS	12/29/17	\$73	50	\$3,625	\$63	\$3,155	-\$470	-13.0%	1.2%		
McCormick & Company, Incorporated	MKC	12/29/17	\$102	30	\$3,057	\$103	\$3,096	\$39	1.3%	1.2%		
MGP Ingredients, Inc.	MGPI	12/29/17	\$77	40	\$3,075	\$86	\$3,423	\$348	11.3%	1.3%		
Monster Beverage Corporation	MNST	12/29/17	\$63	120	\$7,595	\$53	\$6,331	-\$1,264	-16.6%	2.5%		
National Beverage Corp.	FIZZ	12/29/17	\$97	40	\$3,898	\$87	\$3,469	-\$428	-11.0%	1.4%		
Energy										4.4%	5.8%	-1.4%
ConocoPhillips	COP	12/29/17	\$55	80	\$4,391	\$67	\$5,349	\$958	21.8%	2.1%		
LyondellBasell Industries NV	LYB	12/29/17	\$110	25	\$2,758	\$105	\$2,620	-\$138	-5.0%	1.0%		
Phillips 66 Partners LP	PSXP	12/29/17	\$52	65	\$3,403	\$49	\$3,190	-\$213	-6.3%	1.2%		
Financials (Real Estate)										19.3%	17.7%	1.6%
American Tower Corporation	AMT	12/29/17	\$143	50	\$7,134	\$139	\$6,943	-\$191	-2.7%	2.7%		
Berkshire Hathaway Inc. Class B	BRK.B	12/29/17	\$198	20	\$3,964	\$196	\$3,913	-\$52	-1.3%	1.5%		
Chubb Limited	CB	12/29/17	\$146	45	\$6,576	\$133	\$5,974	-\$602	-9.2%	2.3%		
E*TRADE Financial Corporation	ETFC	12/29/17	\$50	67	\$3,321	\$61	\$4,118	\$797	24.0%	1.6%		
Ebix, Inc.	EBIX	12/29/17	\$79	47	\$3,725	\$79	\$3,704	-\$21	-0.6%	1.5%		
Everest Re Group, Ltd.	RE	12/29/17	\$221	25	\$5,532	\$228	\$5,688	\$157	2.8%	2.2%		
JPMorgan Chase & Co.	JPM	12/29/17	\$107	50	\$5,347	\$108	\$5,422	\$75	1.4%	2.1%		
Morgan Stanley	MS	12/29/17	\$52	70	\$3,673	\$51	\$3,598	-\$75	-2.0%	1.4%		
Preferred Bank	PFBC	12/29/17	\$59	40	\$2,351	\$63	\$2,530	\$179	7.6%	1.0%		
Radian Group Inc.	RDN	12/29/17	\$21	300	\$6,183	\$16	\$4,719	-\$1,464	-23.7%	1.8%		
Travelers Companies, Inc.	TRV	12/29/17	\$136	20	\$2,713	\$130	\$2,594	-\$119	-4.4%	1.0%		

Year to Date Performance

Portfolio as of 05/06/2018

Name	Ticker	Beginning Date	Beginning Price	Number of Shares	Beginning Value	Current Prices	Current Market Value	Gain (Loss)	Return	% of Portfolio	% of SPX	% Over (Under) SPX	
Healthcare											12.7%	14.1%	-1.4%
AbbVie, Inc.	ABBV	12/29/17	\$97	25	\$2,418	\$100	\$2,504	\$87	3.6%	1.0%			
Anthem, Inc.	ANTM	12/29/17	\$225	25	\$5,625	\$233	\$5,830	\$204	3.6%	2.3%			
BioGen Inc.	BIIB	12/29/17	\$319	15	\$4,779	\$270	\$4,055	-\$723	-15.1%	1.6%			
Cigna Corporation	CI	12/29/17	\$203	40	\$8,124	\$171	\$6,847	-\$1,277	-15.7%	2.7%			
Gilead Sciences, Inc.	GILD	12/29/17	\$72	50	\$3,582	\$65	\$3,271	-\$311	-8.7%	1.3%			
Intuitive Surgical, Inc.	ISRG	12/29/17	\$365	15	\$5,474	\$460	\$6,906	\$1,432	26.2%	2.7%			
UnitedHealth Group Incorporated	UNH	12/29/17	\$220	13	\$2,866	\$236	\$3,067	\$201	7.0%	1.2%			
Industrials											11.7%	10.1%	1.6%
A. O. Smith Corporation	AOS	12/29/17	\$61	60	\$3,677	\$62	\$3,747	\$70	1.9%	1.5%			
Exponent, Inc.	EXPO	12/29/17	\$71	60	\$4,266	\$88	\$5,268	\$1,002	23.5%	2.1%			
Graco Inc.	GGG	12/29/17	\$45	150	\$6,783	\$45	\$6,777	-\$6	-0.1%	2.7%			
Illinois Tool Works Inc.	ITW	12/29/17	\$167	22	\$3,671	\$145	\$3,200	-\$470	-12.8%	1.3%			
Installed Building Products, Inc.	IBP	12/29/17	\$76	75	\$5,696	\$58	\$4,373	-\$1,324	-23.2%	1.7%			
Southwest Airlines Co.	LUV	12/29/17	\$65	125	\$8,181	\$53	\$6,598	-\$1,584	-19.4%	2.6%			
Information Technology											21.9%	26.0%	-4.1%
Accenture Plc Class A	acn	12/29/17	\$153	20	\$3,062	\$153	\$3,069	\$7	0.2%	1.2%			
Adobe Systems Incorporated	ADBE	12/29/17	\$175	25	\$4,381	\$229	\$5,713	\$1,332	30.4%	2.2%			
Alphabet Inc. Class A	GOOGL	12/29/17	\$1,053	5	\$5,267	\$1,051	\$5,255	-\$12	-0.2%	2.1%			
Alphabet Inc. Class C	GOOG	12/29/17	\$1,046	5	\$5,232	\$1,048	\$5,241	\$9	0.2%	2.1%			
Apple Inc.	AAPL	12/29/17	\$169	35	\$5,923	\$184	\$6,434	\$511	8.6%	2.5%			
Arista Networks, Inc.	ANET	12/29/17	\$236	30	\$7,067	\$245	\$7,352	\$284	4.0%	2.9%			
Microsoft Corporation	MSFT	12/29/17	\$86	35	\$2,994	\$95	\$3,331	\$337	11.2%	1.3%			
NVIDIA Corporation	NVDA	12/29/17	\$194	23	\$4,451	\$239	\$5,498	\$1,048	23.5%	2.2%			
Skyworks Solutions, Inc.	SWKS	12/29/17	\$95	20	\$1,899	\$96	\$1,924	\$25	1.3%	0.8%			
Synopsys, Inc.	SNPS	12/29/17	\$85	47	\$4,006	\$88	\$4,123	\$117	2.9%	1.6%			
Visa Inc. Class A	V	12/29/17	\$114	63	\$7,183	\$128	\$8,074	\$891	12.4%	3.2%			
Materials											2.6%	3.0%	-0.4%
Albany International Corp. Class A	AIN	12/29/17	\$61	50	\$3,073	\$58	\$2,918	-\$155	-5.0%	1.1%			
Simpson Manufacturing Co., Inc.	SSD	12/29/17	\$57	64	\$3,674	\$59	\$3,772	\$98	2.7%	1.5%			
Utilities											4.5%	3.1%	1.4%
Avangrid, Inc.	AGR	12/29/17	\$51	73	\$3,692	\$54	\$3,961	\$269	7.3%	1.6%			
NextEra Energy, Inc.	NEE	12/29/17	\$156	30	\$4,686	\$164	\$4,923	\$237	5.1%	1.9%			
WEC Energy Group Inc	WEC	12/29/17	\$66	40	\$2,657	\$64	\$2,576	-\$81	-3.0%	1.0%			
Other											2.1%		
Vanguard Extended Market Index Fd Admiral Shs	VEXAX	12/29/17	\$85	61.262	\$5,193	\$86	\$5,264	\$72	1.4%	2.1%			
						Stocks	\$250,702	\$ 2,288.06					
						Cash	\$ 4,578.32			1.8%			
						Portfolio	\$255,280.41			100.0%			

DISCLAIMER:

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Any forward-looking statements are solely the opinion of the author, and should not be used for any investment decisions.

Financial Sector Synopsis

Analyst: Adam Lautman

The financial markets have been busy in Washington throughout the first quarter of 2018 with much attention focused on the easing of banking regulations. Both public policy makers and private sector employees alike have been long waiting to see changes to Dodd-Frank since the Trump administration took office. On January 16, 2018, Senate Majority Leader McConnell outlined the senate bill that received little pushback from both democrats and republicans. The bill focuses on easing operation regulations for small to mid-sized banks, namely raising the capital asset threshold for banking institutions receiving more oversight and scrutiny from the Fed from \$50B to \$250B.

On March 21st the House Financial Services Committee, a bipartisan House of Representatives committee, passed a vote aligning with senate sentiment regarding more lax regulations. In an attempt to streamline the regulation process, the committee advisory suggests appointing the Fed as the lead regulator of the Volcker Rule (a component of Dodd-Frank that restricts commercial banks from proprietary trading) rather than the five federal agencies currently enforcing the regulation. Part of the regulatory streamlining process also includes lessening the burden of proof of regulatory compliance for banking institutions and clarifying the vague language of the regulation prohibiting certain types of trading activity.

As of late March, deregulatory pace is likely to pick up after the announcement of Jelena McWilliams to be the new head of the FDIC. The WSJ reports that the likely arrival of Jelena McWilliams will mean that the agency will be able to move ahead on a number of policy priorities including adjusting capital and liquidity requirements, easing restrictions on consumer loans, and relaxing the Volcker Rule. The article adds that McWilliams' arrival will likely coincide with the completion of Congress's Dodd-Frank reform efforts, and that her agency and other regulators will decide the tone and tenor of the new deregulatory agenda. It notes that other items on the FDIC's agenda could include approvals for new banks, easing the way for fintech firms to enter the banking industry, providing more flexibility on leveraged lending, and imposing cybersecurity standards.

In other market news, the US Fifth Circuit Court struck down the Department of Labor's "fiduciary rule" on March 16th, saying that the department overstepped its scope. The fiduciary rule requires brokers to act in their clients' best interests. The NY Times reported that the majority wrote that the fact that "the times have changed" and that the "financial market has become more complex" are arguments for Congress to act legislatively, and do not empower the Labor Department to craft de facto statutory amendments. It was added that the Supreme Court is likely to rule on the matter in coming months.

The WSJ reports that equity capital markets fees made up only 13% and 15% of investment banking revenue in 2016 and 2017, much lower than the more typical 25% or so. Spotify's directly listed and unconventional IPO caused further concern on the matter. The WSJ reports that many companies have approached NYSE's president Tom Farley and inquired of the direct listing process of the NYSE in contrast to the conventional IPO where investment banks play a much larger role. Spotify generated \$36M in costs and fees for Goldman Sachs, Morgan Stanley, and Allen & Co., where a similar sized IPO would typically generate upwards of \$100M for the participating investment banks. The banks generate less revenue through direct listings but commit far lesser resources in both employees and hard capital. The WSJ reported that Goldman Sachs is considering a move into commercial banking.

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Financials

JP Morgan Chase & Co (JPM)

Analyst: Adam Lautman

Note: All data presented, such as statistics and charts, were pulled through the Factset Research Systems

JP Morgan Chase and Co. is one of the largest global financial institutions. The company operates within four institutional banking segments: Consumer and Community Banking, Commercial Banking, Corporate and Investment Bank, and Asset & Wealth Management. Total managed assets under JP Morgan Chase & Co: \$2.5 trillion; Nearly 70% of the firm's managed assets, an estimated \$1.7 trillion, is attributed to its investment banking and wealth management teams' resources. JP Morgan Chase & Co. trades on the NYSE under the ticker symbol JPM. The firm is accounts for over 10% of the financial sector's ETF which is traded under the ticker symbol XLF.

On January 11, 2018, JPM Chase & Co. announced a partnership with AutoFi, a financial technology company that helps customers select and finance vehicles through their automotive dealers' website and reduce the time it takes to complete the sale. Chase is the first national bank on the AutoFi platform. The AutoFi digital retailing platform connects dealers with buyers and lenders. Chase will deliver financing terms online through the AutoFi platform, often within seconds. This is one example of Chase working with a leading fintech company to help customers with their finances. Other recent partnerships have addressed small business lending, mortgage origination, mobile payments, and business-to-business payments.

On January 29, 2018, JPM Chase & Co. named Daniel Pinto and Gordon Smith as co-Presidents, COOs. A WSJ source reports that JPM expects Jamie Dimon to stay on for about 5 more years.

Amazon appeared in JPM's news headlines on two major occasions in Q1. In late January, Amazon announced a partnership with both JPM and Berkshire Hathaway to address healthcare costs. The group's partnership will likely focus on reducing healthcare costs with more efficient IT solutions. In March, Amazon announced preparations for its desire to enter the financial sector. JPM was one of the named investment banking firms Amazon sought for consultation on the matter. According to WSJ sources, Amazon looks to be a partner in the sector and not play its usual *disruptor* role. Though Amazon does not intend to become a bank, it wants to create financial products that appeal to millennials that do not necessarily have bank accounts.

On January 30, 2018, JPM's Asset Management team announced a new sovereign bond ETF to be offered to its clients. It provides improved access to emerging market debt. JPM's index utilizes a rules-based, three-step process that filters for liquidity, country risk and allocates risk based on credit rating. It invests 80% of its assets in securities included in the underlying index and will rebalance its portfolio on a monthly-basis within each country and semi-annually across countries in accordance with the rebalancing of the underlying index. By using an alternative weighting approach, the index seeks to provide better risk-adjusted returns vs. market cap weighted indexes and potentially generate a competitive yield and lower levels of duration for clients.

In April 2018, JPM Chase & Co. began implementing part of its \$20 billion, five-year nationwide expansion. Announced in January 2018, JPM Chase announced its investment will focus on the following key areas: 1) Investing in employees with further increases to wages and benefits. 2) Expanding the branch network into new U.S. markets, leading to increased small business lending and philanthropic investments, and further support for local low-and moderate- income communities. 3) Increasing community-based philanthropic investments by 40% to \$1.75B over five years. 4) Increasing small business lending by \$4B. Accelerating affordable housing lending by (a) increasing mortgage lending in low-and moderate-income communities and (b) accelerating commercial lending to build affordable housing.

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Financials

JP Morgan Chase & Co (JPM) (Continued)

Analyst: Adam Lautman

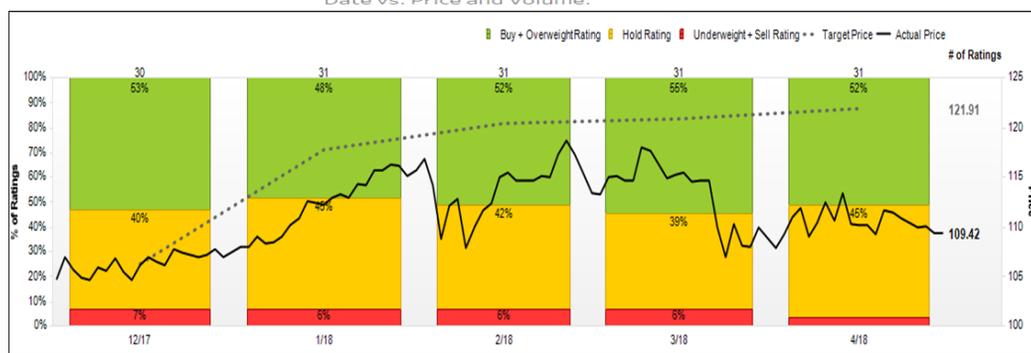
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The first two of the firm's expansions settle in Philadelphia and the Greater Washington D.C area. JPM already employs nearly 10,000 people in the Philadelphia area, mostly at its credit card, consumer lending, information technology, tax shelter and other offices in northern Delaware. The company already has specialized local offices servicing wealthy clients, home, student, business and consumer loans like its Philadelphia private-banking office but has not built an area retail branch network up until now.

JPM is in the process of opening to 70 new branches and hiring up to 700 new employees, including veterans, in northern Virginia, Washington, D.C. and Maryland. JPM is committing \$4 billion over five years for regional home and small business lending. The firm looks to increase its lending to construct and maintain affordable rental housing by nearly 50 percent to \$500 million over five years in the region including low-to moderate income communities. Lastly, it will increase the philanthropic investment from \$10 million to \$25 million to drive inclusive economic growth in the region.

JPM Chase & Co. presented strong financials in the fiscal year 2017 and into Q1 of 2018. The firm reported \$99.6 billion in total revenue and \$24.4 billion in net income in 2017. 2017's figures reflect a 4% increase in total revenue and a (1%) decrease in net income compared to total revenue of \$95.7 billion and \$24.7 billion net income in 2016 respectively. The firm did incur a 24% change increase in its market value per share from \$86.29, closing the fiscal year 2016, to \$106.94 at year-end 2017. JPM paid out a 13% increase in annual cash dividends in 2017, from the prior year. The firm's shareholders also realized a 10% ROE in the fiscal year 2017. From March 2000 through December 2017, JPM has outperformed the S&P 500 by more than 2:1.

JPM has outperformed analysts' expected target EPS 16 out of the last 20 fiscal quarters coming into 2018. The firm has improved its record now to 17-4 over the last 21 fiscal quarters in respect to the analysts' expected EPS. JPM's 2018 Q1 EPS achieved a final price of \$2.37 vs FactSet's expected EPS of \$2.28 and the firm's realized 2017 Q4 EPS of \$1.07. JPM outperformed its last quarter's EPS performance by 122% and FactSet's expected EPS by 4% respectively. JPM (+2.1%) outperformed the financial sector's ETF, XLF (-3.85), by 5.9% and the S&P 500's financial index by 5.8% in Q1 2018. FactSet, as of April 30, 2018, suggests that JPM is undervalued by 11% in respect to its market price of \$109 and its target price of \$122. Analytics further suggest that there may be a 30% ROIC over the next year.



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Financials

Morgan Stanley (MS)

Analyst: Adam Lautman

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Morgan Stanley is a global financial services firm that is listed on the NYSE under the ticker symbol MS. MS operates within the financial sector; the Financial Sector's ETF is traded under the ticker symbol XLF. The firm provides the following financial services: investment banking, securities, wealth management and investment management services. As of December 31, 2017, the firm oversees the management of assets totaling \$482 billion.

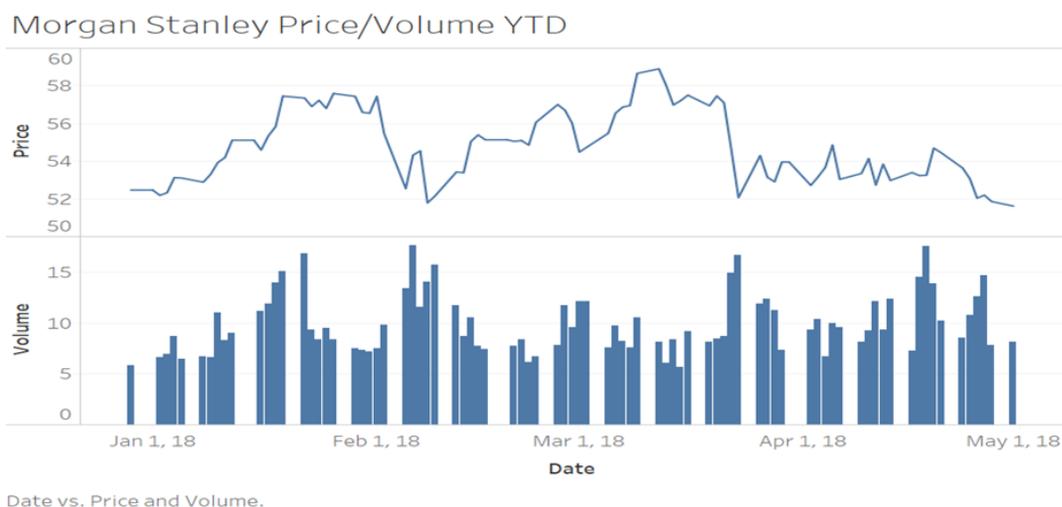
Morgan Stanley has navigated relatively calm waters during the first quarter of the 2018 fiscal year, compared to similarly indexed financial firms, and have mostly stayed out of the news' headlines. On March 19, 2018, MS completed its acquisition of Mesa Capital LLC, a commercial real estate credit platform. Mesa will retain its brand and operate as a separate business unit under Morgan Stanley's Investment Management (MSIM) Real Assets group. MSIM Real Assets group managed \$48 billion of clients' assets as of March 19.

On April 4th, MS fired Douglas E. Greenberg, a star of its local Portland office, due to years of accusations that he stalked and abused women. Greenberg was one of the leaders in MS's Portland office, the largest stock brokerage firm in the city. NY Times sources reported Greenberg's management of client-based assets totaled nearly \$500 million.

April 24, 2018, MS announced its commitment to finance \$250 billion in low-carbon solutions by 2030. As companies, governments and institutions transition to a low-carbon economy, Morgan Stanley views low-carbon financing as a win-win for business and the environment. To date the Firm has financed more than \$84 billion in transactions that support clean-tech and renewable energy since 2006. Since 2013, the Firm has underwritten sustainable bond transactions worth more than \$27 billion, including the issuance of its own \$500 million green bond in 2015. Governments and other entities will need to invest an estimated \$90 trillion in infrastructure between 2015 and 2030 to achieve goals outlined by the Global Commission on Economy and Climate.

FactSet reports that MS's shares have gained 19% (20% from FY16-FY17) over the last year and is trading 1.5% above its 200-day moving average as of April 30, 2018. The firm reported net revenues of \$9.5 billion and \$37.9 billion for Q4 and the fiscal year 2017 respectively. Net revenues realized an increased gain of 5.6% and 9.5% in 2017 from Q4 and the fiscal year 2016 respectively. Revenues yielded firm wide adjusted net income of \$1.7 billion in Q4 2017 and \$7.1 billion in the fiscal year 2017.

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Financials

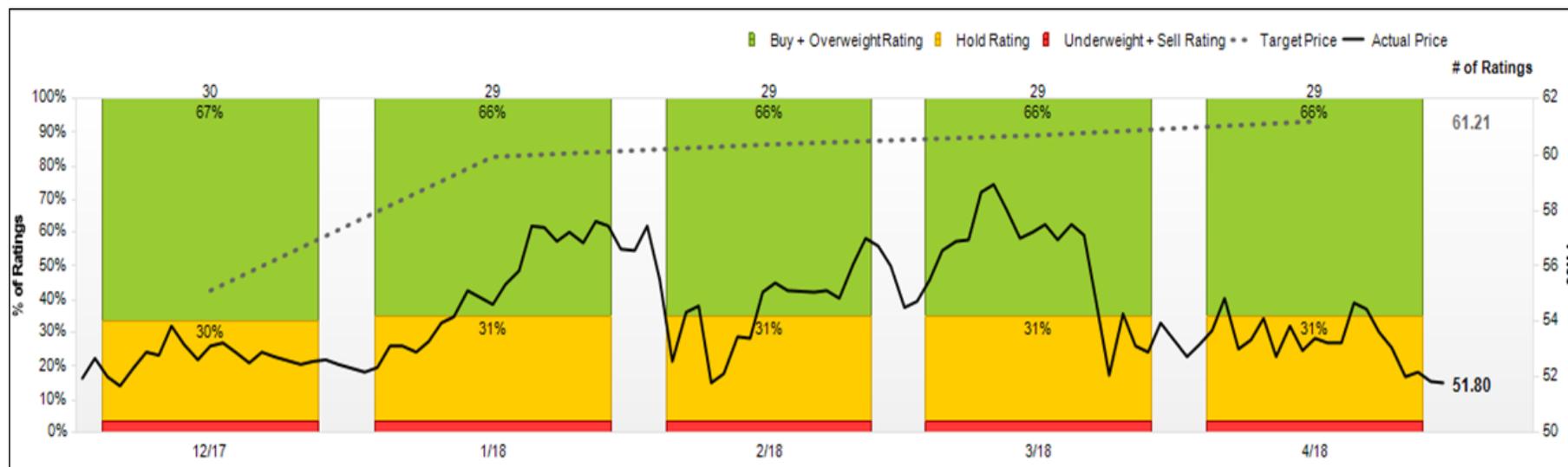
Morgan Stanley (MS) (Continued)

Analyst: Adam Lautman

Note: All data presented, such as statistics and charts, were pulled through the Factset Research Systems

MS reported EPS of \$0.84 and \$3.60 for Q4 and fiscal year of 2017 respectively. Compared to 2016's metrics, with an EPS of \$0.74 and \$2.88 for Q4 and fiscal year respectively, MS improved its EPS by 13.5% and 25% in respect to 2017's Q4 and FY. MS beat FactSet's expected EPS in Q4 2017 by 31%- FactSet targeted Q4 2017 EPS at \$0.64. The firm also reported an ROE of 9.4% to conclude the FY of 2017.

MS (+3.4%) has outperformed XLF (-1.1), the financial sector ETF, in Q1 of 2018 by 4.5%. MS reported revenues of \$11.08 billion in Q1 vs FactSet's expected revenue target of \$10.37, beating FactSet's expected revenue stream by 7%. MS posted Q1 2018 EPS of \$1.45 vs FactSet's targeted EPS of \$1.26, yielding a 15% ROE in Q1. The average price target of MS is \$60.92 according to FactSet, implying a 14% premium on the stock: 66% of analysts evaluate MS's stock as a *BUY*; 31% of analysts prefer no action to be taken at the moment and *HOLD* their position in the MS's stock; 3% of analysts believe the firm is overvalued and suggest to *SELL* MS shares.



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Financials

E*Trade Financial Corporation (ETFC)

Analyst: Adam Lautman

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E*Trade Financial Corporation's ETF is traded on the NASDAQ under the symbol ETFC. NASDAQ's market index trades under the symbol NDX and its financial sector index trades under the symbol IXF. E*Trade provides both commercial banking and investment banking services to its clients. As of December 31, 2017, "brokerage and stock planning accounts" represent more than 90% of the company's total serviced accounts; banking deposit accounts represent the remaining [10%] serviced company accounts. E*Trade's financial services include: securities products, investment advisory, commodities futures and option futures products.

In early January E*Trade Financial announced its offering of future contract services for the ever volatile and disruptive cryptocurrency Bitcoin. In March, the FTC granted E*Trade the permission to acquire 1 million brokerage accounts from Capital One which represent roughly \$18 billion in clients' assets. April 9, the company acquired Trust Company of America for \$275 million. TCA is a provides advisory technology, custody and support services.

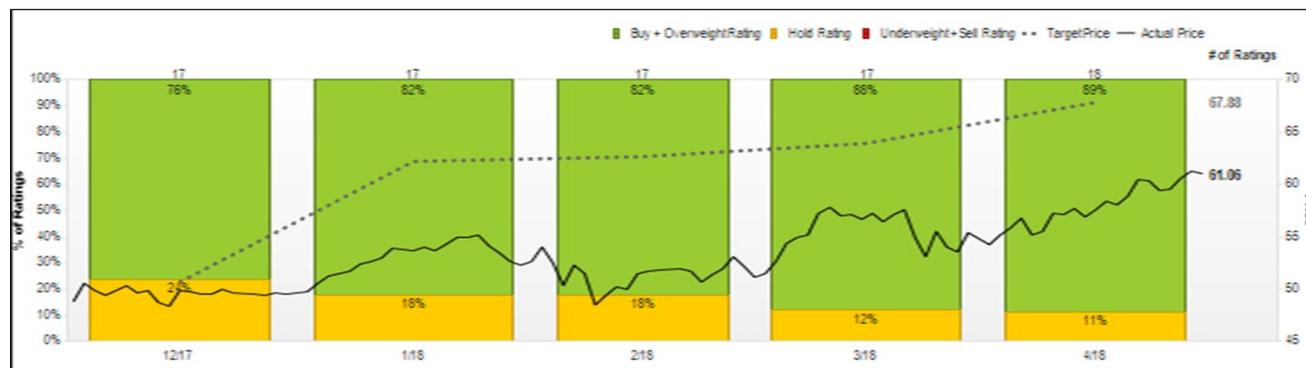
E*Trade reported 2017 net revenues of \$2.4 billion and a net income of \$614 million. Diluted earnings per share yielded \$2.15 representing a 1.6% growth in earnings from 2016 and a 9% ROE. Operating margin was 45% with a profit margin of roughly 24% in the fiscal year 2017. E*Trade acquired 172,000 net new brokerage accounts representing an estimated value of \$12 billion in net new assets.

E*Trade posted a strong first quarter in 2018. The company realized \$708 million in total revenue and \$247 million in net income in Q1 2018 compared to \$637 million in net revenue and \$129 million in net income in Q4 2017. Quarter over quarter, net revenues increased 11% and net income increased a staggering 91%. Diluted earnings per share yielded \$0.88 in Q1 2018 versus \$0.48 in Q4 2017 respectively. Quarter over quarter earnings per share increased 83%. Operating margin in Q1 2018 was 47% and profit margins rose to 35%, up from 45% and 24% in Q4 2017 respectively. The company's stock closed April 30th's trading day priced at \$60.68; this reflects an increase market value of nearly 75% from its traded price just one year ago. E*Trade is a BUY or HOLD stock for most analysts. Though target pricing varies, FactSet's average target pricing of E*Trade is currently \$67.88 as of April 30, 2018. Most analysts believe the stock has been undervalued for quite some time. Analysts see large short-term upside in the company and positive sustainability in the long-term.

E*Trade Price/Volume YTD



Date vs. Price and Volume.



DISCLAIMER: All articles are written strictly for educational purposes, not for investment decisions. All forward-looking statements are simply opinion and not investment advice made by the author.

Information Technology

Visa Inc. (V)

Analyst: Alex Mazur

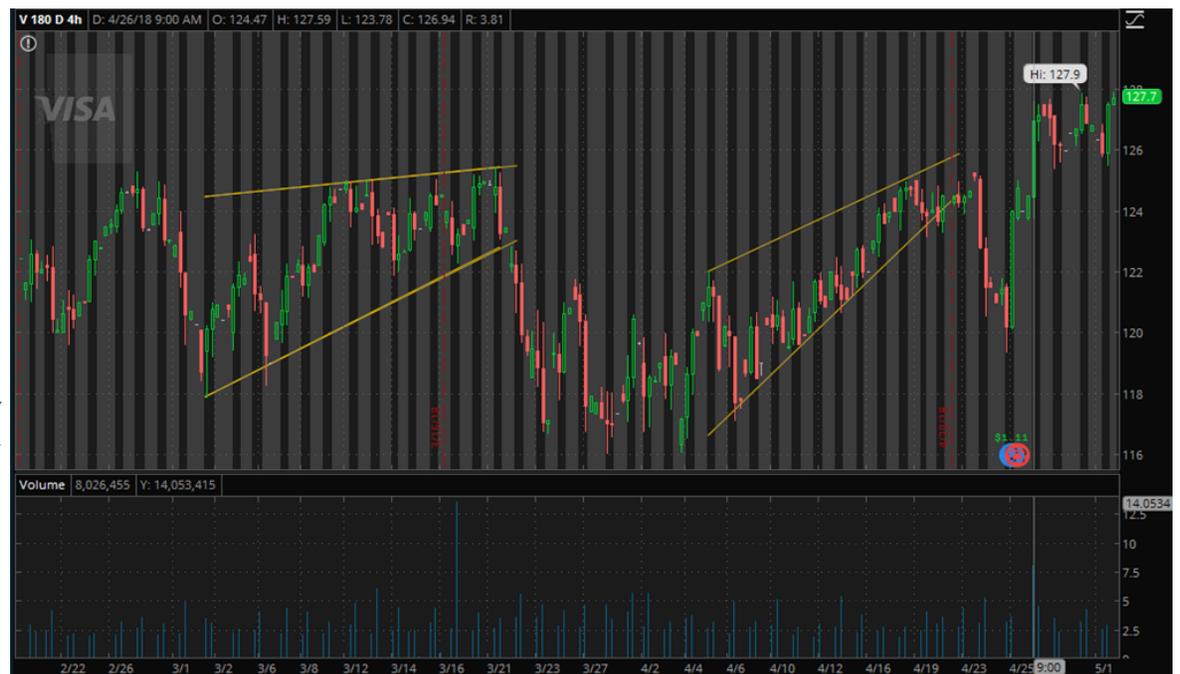
Note: All data, such as price history and charts, pulled using Factset Research Systems

Visa Inc. (\$V) is one of the world's leading payment technology companies. They connect consumers, businesses, financial institutions, and government entities to electronic payments. Last week, the credit card giant reported earnings that blew analyst estimates out of the water. Visa reported an EPS of \$1.11 per share versus analyst expectations of \$1.01. Also, they reported a revenue increase of \$5.1 Billion versus the analyst expectations of \$4.779 Billion. This led to a breakout from a cup-with-handle base, on high volume.

It is not often you see such a mature, established company like Visa report 13% year over year revenue growth, but the fact that they did is just another reason for investors to be bullish on this stock. To add to their revenue growth, they received a boost from international transactions, which saw a 19% increase, caused by a weakening U.S. Dollar and strengthening European currencies. Also, as consumers continue to switch from cash payments to digital payments, Visa will continue to see higher volumes of transactions. Transaction volume grew a whopping 10% year over year to 43.2 billion. Currently the median price target for Visa is around \$145 which means if the prices rises as expected, there is still a chance for a quick 15% return on investment.

Based on the technical and fundamental analysis, Visa looks like a great opportunity for investors to make a profit. Considering their exceptional earnings report and their recent breakout on high volume, I believe investors should get into this stock before it is too far extended past its buy point.

FactSet, Visa Inc.



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