I. Call to Order

Speaker Estes

II. Roll Call

Executive Assistant Gross

III. Prayer

Secretary Mullin

IV. Approval of the Minutes

Speaker Estes

A. November 5, 2018

- Minutes were approved unanimously.

V. Invited Presenter

Karen Pellegrino - Vice President for Enrollment Management

- Enrollment picture over last 5 years:
  - Relatively consistent number of applicants the past 5 years 8500-900
  - Number of admitted students has changed
    - Continuing to improve academic quality
    - The plan is to slowly drop the acceptance rate
      - Rate dropped from 84.7% for class of 2018 to 76.3% by class 2022
  - The Yield (students who accept admittance and attend) is about 15-18%
    - Would like to bring this up
    - Students are applying to more and more schools
      - Many students now apply to 8-10 universities which makes increasing this rate hard
  - Goal is 1150 students per class
  - Seeing gradual growth in percentage of Students of Color (up to 20%)
  - 80-85% of students come from PA, NJ, NY, DE
    - Slight vulnerability
    - These are states were high school population is declining
    - Want to gradually branch out to other regions and diversify school community
  - Relatively consistent 45/55 male/female breakdown
• PELL Eligible
  ○ Students who are in greater financial need is around 11-14%
  ○ Helps diversify socioeconomic aspects of the school
• 15-18% are Legacy Students
• Not great amount of students from Jesuit high schools - around 60-70 students per class
  ○ Want to improve this
• Financial Aid
  ○ Average SJU financial award
    ■ Going up every year
  ○ 86% of students apply for financial aid
  ○ 96% of students get aid from university
    ■ Not strictly need based
    ■ Can include merit scholarships
  ○ Last year the school met 72.8% of the students need
  ○ Discount rate
    ■ Around 50%
    ■ Amount of money that goes back out to financial aid
      ○ Ex: At current rate, for every dollar the school brings in as tuition, the school spends $0.50 on financial aid for other students
      ■ This rate has been increasing ever since 2008 and the economy took a hit - had to offer more merit aid
  ○ Would like to improve financial literacy for students with regards to loans and paying for college
• A lot of research that goes into who gets accepted
  ○ Student engagement in the enrollment process
    ■ Trips to campus
    ■ Opening Emails
• Primary reasoning for low international student rate
  ○ Not nationally ranked institution
Office of the Speaker of The 18th University Student Senate

- Overall decline in international students nationwide
  - Stricter visa process
Decline in number of high school students
- Population is not growing in Northeast
- Could be a vulnerability
  - So many students from such a small geographic area
  - Essentially saturated this area
    - Start branching out to New England, D.C. area, etc
- Improve financial literacy
  - Financial aid office working with outside firm to help do online education process on what loans, work study, etc do
  - Student literacy as well as parent literacy
    - Webinars for perspective parents with the director of financial aid
      - What they need to know about loan
- How to better market school
  - Location is outstanding
    - campus that is beautiful and close to major city
    - internship and opportunities
    - Half of campus is in Lower Merion - suburban
  - Specialized programs
    - Food marketing, Pharmaceutical marketing
  - Better sell on the Jesuit aspects of the school

VI. Old Business
- The constitution has been amended to include the at-large seat for commuters

VII. New Business
A. Library Charger Allocation Senator Fisher
- Moved to allocate 335.00 dollars towards library supplies such as new chargers and a microwave to be available for student use in the library
- Chargers purchased would be:
  - 4 Type-C chargers
  - 4 iPhone lightning charger cables
○ 2 Lenovo USB C 65 W Power Adapter
○ 2 USB to Type-C adapters
● The microwave will be added to the library POD
● Motion was seconded
● There was a motion to vote. The motion was seconded
  ○ The allocation passed unanimously 30-0-0

VIII. **President’s Report**  
*President D’Antonio*

● Love your park was a great event - Thanks
● Bridge update
  ○ Will send out document with facts

IX. **Treasurer’s Report**  
*Treasurer Efstration*

● $18,785 remaining in the budget

X. **Executive Reports**

A. **Vice President**  
*Vice President Bateman*

● Flying back from Europe

B. **Secretary of Academic Affairs**  
*Secretary Neece*

● Her chairs are reporting today

C. **Secretary of Student Affairs**  
*Secretary Jones*

● McShain Bridge meeting
  ○ Coffee with a cop - how to make it more of an event

D. **Secretary of Mission**  
*Secretary Mullin*

● Thanks for love your park event
● Post-grad service fair tomorrow at 11am

E. **Director of Communications**  
*Director Bradley*

● Commuter Student At-Large application process is live
● Wear Senate gear on Thursday
● Feature Friday - what senators are up to on campus

XI. **Chair Reports**  
*Academic Affairs*

A. **CAS**  
*Senator Esteves*

● Potentially reestablishing CAS Advisory Committee

B. **Haub**  
*Senator Waro*
Office of the Speaker of The 18th University Student Senate

- Strategic plan has been released
- Meeting with dean on Friday

C. Honors

- Website has been updated
- Surveys sent out to honors freshmen
- Updated honors requirements on Degreeworks
- Possible recognition at graduation

Senator Garvey

D. Library

- Chargers allocation

Senator Fisher

E. Bookstore

- Fixed pricing issues with some books
- Lot of talk about textbook affordability
- Bookstore scholarship - get a gift card to use on books
- Senior Salute - everything for graduation

Senator Maziarz

F. CDC

- Developing way to reach out to CAS students
- Expand shadowing possibilities

Senator Fitzpatrick

G. SHSE

Senator Michel

XII. Advisory Advice

Cary Anderson, Ed. D.

XIII. Chaplain’s Chat

Fr. Dan Joyce, S.J.

XIV. Open Forum

- Whitney - MeToo at SJU reminder
- Gabby - Thanksgiving Dinner on Thursday with senior citizens

XV. Adjournment